



Advancing education through cooperation



Cost Savings

MHEC's cost savings initiatives have saved entities in Midwestern states over \$350 million since 1991. Through these programs MHEC partners with states to help them provide quality higher education with finite resources. Many of MHEC's cost savings programs can also be used by K-12 districts and schools, state and local governments, and not-for-profit entities—further extending the value MHEC provides to its 12 member states. Current cost savings opportunities are available in the areas of technology, property insurance, and health care benefits.



Student Access

MHEC also provides savings to students and families through MHEC's Midwest Student Exchange Program, which improves access and choice through reduced tuition at nearly 100 participating campuses. Students have saved more than \$143 million in tuition by using this program. MHEC provides an electronic transcript initiative to reduce the cost and streamline the process of applying to postsecondary institutions and transferring among colleges.



Policy Research

MHEC provides legislators, governors, trustees, and college and university leaders with resources to inform decision making, advance research, and improve practice. MHEC also convenes diverse stakeholders to address key issues and develop collaborative strategies to effect change in higher education. The compact aims to improve educational opportunity in an era of limited resources, ensuring an educated workforce necessary for the economic strength and well-being of states and communities.

MHEC Quick Facts

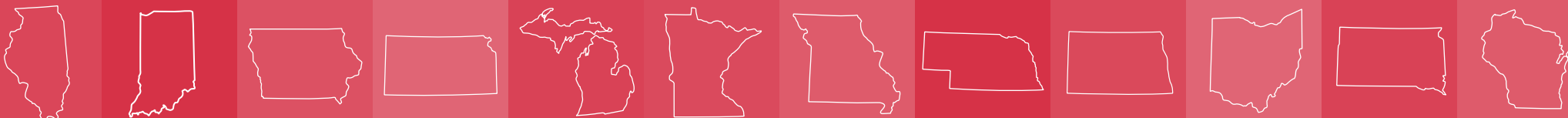
- » Statutorily-created, the compact was established in 1991.
- » Created for the purpose of advancing higher education through cooperation and resource sharing.
- » Compact serves Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin.
- » Five individuals from each state are appointed to serve as MHEC commissioners on the 60-member governing body comprised of legislators, higher education leaders, and governors' representatives.
- » MHEC activities are funded through annual member state commitments, program fees, and foundation grants.
- » MHEC annual state compact commitment remains \$95,000 through FY 2015.
- » MHEC member states received a 47-fold return on their MHEC investment for FY 2011 when comparing savings to the total annual state compact commitment paid.

Midwestern Higher Education Compact

1300 South Second Street, Suite 130, Minneapolis, MN 55454-1079

Phone: 612-626-8288 Fax: 612-626-8290, E-mail: mhec@mhec.org

for more information
visit us online at
www.mhec.org



MHEC Program Savings for 12 Months (July 1, 2010 to June 30, 2011)

Member State	What Member States Pay	What Member States Save	Where Member States and Citizens Save			
	Member State Annual State Commitment to MHEC	Total Annual Savings	Computing Hardware Program ¹	Computing Software Program ²	Master Property Program (Insurance) ³	Midwest Student Exchange Program ⁴
Illinois	95,000	11,898,349	6,876,025	265,573	4,756,751	NP ⁵
Indiana	95,000	2,468,943	1,739,524	164,045	25,689	539,686
Iowa	95,000	1,066,806	1,042,278	24,528	NP ⁵	NP ⁵
Kansas	95,000	5,376,377	758,321	120,226	37,887	4,459,943
Michigan	95,000	9,945,103	4,807,676	263,121	1,948,264	2,926,042
Minnesota	95,000	4,144,475	1,978,543	100,290	809,512	1,256,130
Missouri	95,000	5,596,254	1,760,500	49,481	1,580,548	2,205,725
Nebraska	95,000	4,182,344	535,134	83,998	385,047	3,178,165
North Dakota	95,000	437,876	119,315	35,812	NP ⁵	282,749
Ohio	95,000	3,892,733	3,750,281	142,452	NP ⁵	NP ⁵
South Dakota	95,000	202,501	50,123	152,378	NP ⁶	NP ⁵
Wisconsin	95,000	4,740,832	1,701,796	11,029	NP ⁵	3,028,007
Program Totals	\$1,140,000	\$53,952,594	\$25,119,516	\$1,412,932	\$9,543,698	\$17,876,447

Footnotes:

1. Hardware program savings include those from Dell, HP, Juniper, Systemax, Sun, and Xerox.
2. Software program savings are from the Novell/MHEC Collaborative Program, Oracle, Enterasys, and Open Systems.
3. Based on premium and loss information as of June 30, 2011.
4. Student tuition savings for the academic year 2010-2011.
5. Non-participating state for 2010-2011.
6. In 2009, the South Dakota risk management division requested a quote for the six regents institutions for property insurance. Even though the risk management division kept its current carrier, the division said the MHEC quote saved the institutions about \$85,000.

Cumulative Savings for MHEC Member States through June 2011

Member State	Cost Savings Programs			Other Initiatives	Student Access	Savings	Commitment
	Computing Hardware Program ¹	Computing Software Program ²	Master Property Program (Insurance) ³	Other Initiatives ⁴	Midwest Student Exchange Program (Reduced Tuition) ⁵	Cumulative STATE Savings	Cumulative State Commitment Paid through 7/01/2011
Illinois August 20, 1991	43,129,095	3,027,104	27,378,740	15,672,186	NA	89,207,125	1,389,659
Indiana March 14, 1996	16,236,929	1,442,456	114,108	5,358,571	910,282	24,062,347	1,216,500
Iowa June 6, 2005	2,791,116	197,222	NA ⁶	231,371	NA	3,219,710	555,000
Kansas April 25, 1990	3,007,456	1,109,720	447,303	3,025,262	45,545,114	53,134,857	1,381,838
Michigan July 24, 1990	28,483,907	2,461,154	13,144,599	43,222,866	19,924,715	107,237,241	1,390,500
Minnesota April 26, 1990	5,685,961	1,287,216	10,314,319	10,876,074	7,927,352	36,090,921	1,390,500
Missouri May 9, 1990	8,633,178	1,136,011	16,408,964	5,484,930	20,774,532	52,437,616	1,390,500
Nebraska June 5, 1991	2,729,567	892,077	7,105,704	2,127,919	36,108,320	48,963,587	1,390,500
North Dakota April 22, 1999	586,677	196,898	NA	1,000,822	1,573,043	3,357,440	1,042,500
Ohio January 9, 1991	18,778,357	2,269,939	45,000	32,198,285	NA	53,291,581	1,390,500
South Dakota March 13, 2008	107,897	158,306	NA ⁷	NA	NA	266,203	285,000
Wisconsin April 18, 1994	7,341,118	192,047	NA	6,747,463	10,329,244	24,609,872	1,250,000
TOTAL	\$137,511,260	\$14,370,149	\$74,958,738	\$125,945,750	\$143,092,603	\$495,878,500	\$14,072,997

Footnotes:

1. Hardware program savings include those from Dell, HP, Lenovo, Juniper, Systemax, Mitel, and Xerox.
2. Software program savings are from the Novell/MHEC Collaborative Program, Oracle, Enterasys, and Open Systems.
3. Based on premium and loss information as of June 30, 2011.
4. Other initiatives are sunsetted programs: office products, telecommunications, equipment maintenance, academic scheduling, Interactive video, and APN.
5. Student tuition savings through the academic year 2010-2011.
6. Iowa State University asked MHEC to bid their property insurance for FY 2009. The MHEC bid, with a much lower deductible, was 186,205 less per year than ISU was paying. ISU selected their current carrier at a price of 858,824 or 201,532 less than paid in FY2008.
7. In 2009, the SD risk management division requested a quote for the six regents institutions for property insurance. Even though the risk management division kept its current carrier, the division said the MHEC quote saved the institutions about \$85,000.