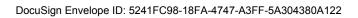
	Assessment Phase	Design Phase	Implementation Phase	Pilot & Support	2023 Price <sup>[1]</sup> , <sup>[2]</sup>	2024	2025	2026	2027	2028	2029
4 Detail alsalasses	Infrastructure System Integration	Data Architecture Implementation Cost Data Governance	ETL Integration Data Lake Implementation Data Quality Enhancement &	4	£400.000	\$40F 000 00	<b>#440.050.00</b>	\$445.700.50	\$400 FF0 C0	\$407.000 AF	
1. Data Lakehouse	Data Governance Security	Advisory	Monitoring Data Governance Auditing	1-year support	\$100,000	\$105,000.00	\$110,250.00	\$115,762.50	\$120,550.62	\$127,628.15	
	ROI										\$134,009.55
	Analytic Capability	BI Solution Architecture	Advanced Analytics Environment								
2. Self-service Analytics	Analytic Collaboration	Advanced Analytics Solution Architecture	BI Solutions Integration	1-year support	\$200,000	\$210,000.00	\$220,500.00	\$231,525.00	\$243,101.25	\$255,256.31	
Platform	ROI		Feature Store Implementation	, , , , ,	, ,	, ,		,	. ,		
			Data Catalog Implementation								\$268,019.12
	Data Coverage	Student Intervention Solution Architecture	Predictive Model								
	Data Quality	Exploratory Analysis	Simulation Model		\$100,000	\$105,000.00	\$110,250.00	\$115,762.50	\$120,550.62	\$127,628.15	\$134,009.55
3. Student Matriculation Module	Feasibility Analysis		Factor Analysis	1-year support							
	ROI		Intervention Strategy Recommendation		(\$75,000 when purchased with the Student Retention	(\$78,750 when purchased with the Student	(\$82,687.50 when purchased with the Student	(\$86,821.87 when purchased with the Student	(\$91,162.96 when purchased with the Student Retention	(\$95,721.11 when purchased with the Student	(\$100,507.16 when purchased with the Student
			Automation		Module)	Retention Module)	Retention Module)	Retention Module)	Module)	Retention Module)	Retention Module)
	Data Coverage	Student Intervention Solution Architecture	Predictive Model								
	Data Quality	Exploratory Analysis	Simulation Model		\$100,000	\$105,000.00	\$110,250.00	\$115,762.50	\$120,550.62	\$127,628.15	\$134,009.55
	Feasibility Analysis		Factor Analysis								
4. Student Retention Module	ROI		Intervention Strategy Recommendation	I .	(\$75,000 when purchased with the	(\$78,750 when purchased with	(\$82,687.50 when purchased	(\$86,821.87 when purchased	(\$91,162.96 when purchased with the	when purchased	(\$100,507.16 when purchased
		Automation		Student Matriculation Module)	the Student Matriculation Module)	with the Student Matriculation Module)	with the Student Matriculation Module)	Student Matriculation Module)	with the Student Matriculation Module)	with the Student Matriculation Module)	

<sup>[1]</sup> Resultant is amenable to discussions around innovative pricing models, such as income share agreements, grant-writing collaborations, etc.

<sup>[2]</sup> The prices noted above are inclusive of the embedded consulting services associated with each phase, all cloud hosting fees and third-party tools (often this cost is already paid by the university for other services offered to the c



ampus).

Section   Part	Service Catagory	Sample Work	Role(s)	Level	2023	2023 Discount	2024	2024 Disco	2025	2025 Disco	2026	2026 Disco	2027	2027 Disco	2028	3 2028 Disco	2029	2029 Discount
## Section in Institutional and again of decision preparation programs of management programs and against and all affirms are programs and an administration programs are proportionally and a final and against an administration programs are proportionally and a final and against an administration programs are programs are programs and a final and affirms are programs and a final and against an administration and a final and affirms are programs and a final and against an administration and agai	Service Gatagory	Sample Work	1.0.10(0)			2023 Discount	2021	202 1 2 300		2023 21300	2020	2020 21300	2027	2027 21300	2020	2020 21300	2023	2023 21300 4110
2,945.73   247.00   245.00																		
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## Advancement representative and an extended an extended and the first of the control of the co				1	\$143.78	\$137.03	\$150.96	\$143.88	\$158.51	\$151.07	\$166.44	\$158.62	\$174.76	\$166.55	\$183.50	\$174.88	\$192.67	\$183.63
Process   Proc				2	\$191.70	\$182.70	\$201.29			\$201.43	\$221.92	\$211.50	\$233.01	\$222.07	\$244.66	\$233.18	\$256.90	\$244.84
Accessor of Program Configuration and operation and operat	Business Analysis	develop requirements for engineered or commercial off the shelf software and systems.	Business Analyst	3	\$223.65	\$213.15	\$234.83	\$223.81	\$246.57	\$235.00	\$258.90	\$246.75	\$271.85	\$259.09	\$285.44	\$272.04	\$299.71	\$285.64
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Accessor of Program Configuration and operation and operat		Project Management: project manager executing any or all of the following:																
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Virtual rates can growthe expansibility to comparing enterprise and maintenance. This includes supporting enterprise comparing enterprise en				2	<del> </del>	-		· .	<del> </del>		-							
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Marke and storage (SAM/SCS/Vet, 10 organg support of Cirrix and Windows Server environments.   \$252.85				1	\$180.00	\$196.37	\$100 <i>1</i> 5	\$105.60	\$208.27	\$205.47	\$218.70	\$215.75	\$220.72	\$226.52	\$2//1 22	\$227.86	\$252.28	\$249.75
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Companishing and reliability of the system. Insuring scheduled preventive maintenance for intrastructive (Physical Virtual)   Final Propriety and promote propriety and promote sproprise and procedural documentation   2 state		systems and processing capacity (blade and standard servers). Technical support of		2	\$244.95	\$233.45	\$257.20	\$245.12	\$270.06	\$257.38	\$283.56	\$270.25	\$297.74	\$283.76	\$312.63	\$297.95	\$328.26	\$312.85
		associated infrastructure necessary for the quality, security, performance, availability,	Solutions Architect	3	\$292.88	\$279.13	\$307.52	\$293.08	\$322.89	\$307.74	\$339.04	\$323.12	\$355.99	\$339.28	\$373.79	\$356.24	\$392.48	\$374.05
Support Services  administrative, and quality assurance back-up plans and procedural documentation  This includes a range of SharePoint support and/or development services. This could be anything from building custom after using out-of-th-ebox features to full System Development Life Cyclic QUSLO of customs SharePoint System Development Life Cyclic QUSLO of customs SharePoint deployments in an enterprise environment  *Support SharePoint on large multi-forest Active Directory environment  *Support SharePoint on large multi-forest Active Directory environment  *Support SharePoint on large multi-forest Active Directory environment  *SharePoint  *SharePoint SharePoint Stiff development, application development or custom configurations, Enterprise Content Management (EVA) and using SharePoint as a component of an enterprise EVA framework  *Web Content Management (WM) and using SharePoint as a WCMp latform  *Bevelop information and resident surpline and auditions metal and content types in an enterprise environment  *Solid understanding of SharePoint training to technical staff and/or to end users who publish departmental Web content  *Migrate data from a wide variety of legacy data sources into SharePoint  *Helocate thousands of pages of Web Content  *Helocate		recoverability, and reliability of the system. Ensuring scheduled preventive maintenance for		1	\$154.43	\$147.18	\$162.15											
This includes a range of SharePoint support and/or development services. This could be anything from building custom sites using out-of-the-box features to full System Development Life Cive (SUC) of custom SharePoint deployments in an enterprise emotoriment - Box of the Service - B	Infrastructure (Physical/Virtual)			2	<del> </del>				-					_				-
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	Online Collaboration Support	, -			+ -													
	<u>Services</u>	<ul> <li>Information Technology Infrastructure</li> </ul>	Software Developer	3	\$239.62	\$228.38	\$236.25	\$239.79	\$248.06	\$251.78	\$260.47	\$264.37	\$273.49	\$277.59	\$287.16	\$291.47	\$301.52	\$306.04

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## 18 Note 12 Continues and section continues of the section of th		including functional specifications, network design, network management, data conversion,																
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the personance of repersonance, company of the comp		<ul> <li>● Provide ongoing system, network maintenance and troubleshooting;</li> </ul>																
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Material control and advanced processing of a section of advanced processing of a section of a		•Interpret network requirements, design specifications, manage network development and,																
## Secret Register of Author County and Carlot County Secret Register (1) 1 (2011) 1		integrate and test network components;																
Column   C		■ Estimate network development costs and schedules;																
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ontext of security standards such as NST, IRS 1075, CIS and HIPAc; Hardware/Software/Applical more security support  PC, servers, and mainframe) and networks.  Sample work includes developing long-range information technology plans, IT enabled business plans, and program effectiveness measures related to proposed IT investments.  Assistance with campus-level strategic planning for IT to ensure consistency with enterprise- level plans and initiatives.  Following are capabilities for this Service:  **Analyze customer and citzen demand for IT-enabled services:  **Pollute current and energing technologies and assist campuses with planning the tactical and strategic migration of business services to these technologies in accordance with enterprise strategy.  **Analyze existing and planned systems and planned systems and planned with papilicable strategic goals and policies.  **Analyze existing and planned systems and develop enterprise architectures saligned whapplicable strategic goals and policies.  **Analyze existing and planned systems and develop enterprise architectures aligned whapplicable strategic goals and policies.  **Analyze existing and planned systems and develop enterprise architectures aligned whapplicable strategic goals and policies.  **Analyze existing and planned systems and develop enterprise architectures aligned whapplicable strategic goals and policies.  **Analyze existing and planned systems and develop enterprise architectures aligned whapplicable strategic goals and policies.  **Analyze existing and planned systems and planned systems and develop enterprise architectures aligned whapplicable strategic goals and policies.  **Analyze existing and planned systems and planned systems and develop enterprise architectures aligned with applicable strategic goals and policies.  **Analyze existing and planned systems and planned systems and enterprise architectures aligned with applicable strategic goals and policies.  **Analyze existing and planned systems and develop enterprise architectures alig		·		2														
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Services include establishing or maintaining electronic document imaging, document management, document workflow, and associated technologies in the context of enterprise strategy, records management policies, and existing assets. The Association for information and image Management (AllM) defines ECM as the technologies used to capture, manage, store, preserve, and deliver content and documents related to organizational processes.  Following are capabilities for this Service:  • Accomplish workflow analysis; • Develop/implement document indexing schemes and workload management; • Provide implementation and support services; • Develop system interfaces; • Develop system interfaces; • Develop/implement system migration strategies; • Provide document conversion services (hardcopy to electronic to electronic); • Provide document conversion services (hardcopy to electronic or electronic); • Provide document conversion services (hardcopy to electronic or electronic); • Provide performance monitoring/measurement; • Naccomplish system stress testing/benchmarking; and, • Naccomplish system stress testing/benchmarking; and, • Materials and system stress testing/benchmarking; and, •	Strategic Planning Assistance	information technology plans.	Data Architect	3	\$330.15	\$314 65	\$346.66	\$330.38	\$363.99	\$346.90	\$382.19	\$364.25	\$401.30	\$382.46	\$421.36	\$401.58	\$442.43	\$421.66
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## Pelpulying and configuring services using infrastructure as a service providers (e.g., Amazon Wolfs Services, Microsoft Auran, Coapel Compute Impige, RadioSpace/OpenSack)  ## Configuring and managing Unus-based servers to serve a dynamic website  ## Policy group guister-based community growth features  ## Policy growth features																		
Web Services, Microsoft Azure, Google Compute Engine, RadSpace/OpenStock)  - Bonfugning and managing time-based exerve in Computing and managing time-based computing time-based computing and managing time-based computing time-based computing and managing time-based computing ti																		
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#Configuration management tools (e.g., Puppet, Chef. Ansible, Salt) #Staff utilized for this type of engagement have experience specifying, collecting, and presentative with minimal data, and user feeback.  Configuration management tools (e.g., Puppet, Chef. Ansible, Salt) #Staff utilized for this type of engagement have experience specifying, collecting, and presentative without the total concepts to senior officials with limited technological background. And confidulation and translating it into actions that will allow them to teratively improve their service for users. Possesses analytical data, and user feeback.  Confident in explaining technical concepts to senior officials with limited technological background. And confidulate with service:  #Staff utilized for this type of engagement have experience specifying, collecting, and presentation of data.  The following are capabilities for this service:  #Support the Product Manager to make sure their service meets performance eaginst key indicators to internal and external stakeholders  #Bopport the product Manager to make sure their service meets performance and moving with data, and user feeback.  Confident in explaining technical concepts to senior officials with limited technological background. And comfortable working with data, from gathering and analysis through to design and presentation.  The following are capabilities for this service:  #Bopport the Product Manager to make sure their service meets performance against key indicators to internal and external stakeholders  #Bopport the product Manager to make sure their service meets performance against key indicators to internal and external stakeholders  #Bopport the product Manager to make sure their service meets performance against key indicators to internal and external stakeholders  #Bopport the product Manager to make sure their service meets performance and working with teams  #Bopport the product Manager to make sure their service meets performance and working with teams  #Bopport the product																		
#Architecture for continuous integration and deployment, and continuous monitoring #Endiagraphy Formance Analysis for a given digital service. Support automated and real-time collection and persentation of data.  **The following are capabilities for this service meets performance management arcross government 4.3 ps. port the product Managers to make sure their service meets performance analysis of campus transaction data  **Support the procurement of the necessary digital performance analysis of campus transaction data  **Support the procurement of the necessary digital performance analysis of campus transaction data  **Support the procurement of the necessary digital performance analysis of campus transaction data  **Support the procurement of the necessary digital performance analysis of campus transaction data  **Support the procurement of the necessary digital performance and working with the control and a different analysis of campus transaction data  **Support the procurement of the necessary digital performance analysis of campus transaction data  **Support the procurement of the necessary digital performance and working with teams to a special performance and working with the necessary digital performance and working with teams to a special performance and working with teams to a special performance and working with teams to a special performance and w					4					40.00.	4		4	4	4	4	4	
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Staff utilized for this type of engagement have experience specifying, collecting, and presenting key performance data and analysis for a given digital service. Supports Product Managers by generating new and used uniformation and translating it into actions that will allow them to iteratively improve their service for users, Possesses analytical and problem-solving skills necessary for quickly developing recommendations based on the quantitative and qualitative evidence gathered via web analytics, financial data, and user feedback. Confident in explaining technical concepts to senior officials with limited technological background. And comfortable working with data, from gathering and analysis through to design and presentation.  The following are capabilities for this service:  **Support the Product Manager to make sure their service meets performance requirements  **Emmunicate service performance against key indicators to internal and external stakeholders  **Ensure high-quality analysis of campus transaction data  **Support the procurement of the necessary digital platforms to support automated and real-time collection and presentation of the precurement of the necessary digital platforms to support automated and real-time collection and presentation of the precurement of the necessary digital platforms to support automated and real-time collection and presentation of data  **Support the procurement of the necessary digital platforms to support automated and real-time collection and presentation of data  **Support the procurement of the necessary digital platforms to support automated and real-time collection and presentation of data  **Support the product Manager to make sure their service meets performance analysis of campus transaction data  **Support the Product Manager to make sure their service meets performance analysis of campus transaction and transaction and t				2	<del></del>		-					-	-			-		
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Services   to overcome those obstacles.   Business Intelligence   3   \$223.65   \$213.15   \$234.83   \$223.81   \$246.57   \$235.00   \$258.90   \$246.75   \$271.85   \$259.09   \$285.44   \$272.04   \$299.71   \$285.64	,			2														
	Services	to overcome those obstacles.	Business Intelligence	3	\$223.65	\$213.15	\$234.83	\$223.81	\$246.57	\$235.00	\$258.90	\$246.75	\$271.85	\$259.09	\$285.44	\$272.04	\$299.71	\$285.64

	Interaction Designer Services																
	The Interaction Designer is part of a highly collaborative, multi-disciplinary team focused on																
	improving usability, user experience, and driving user adoption and engagement. They are																
	responsible for conducting user research, analysis & synthesis, interaction design, and																
	usability testing to create products that delight our customers.																
	The following are capabilities for this service:																
	Onduct stakeholder interviews, user requirements analysis, task analysis, conceptual																
	modeling, information architecture, interaction design, and usability testing																
	• Design and specify user interfaces and information architecture																
	• Lead participatory and iterative design activities, including observational studies, customer																
	interviews, usability testing, and other forms of requirements discovery																
	•Produce user requirements specifications & experience goals, personas, storyboards,																
	scenarios, flowcharts, design prototypes, and design specifications																
	• Effectively communicate research findings, conceptual ideas, detailed design, and design																
	rationale and goals both verbally and visually																
	•Plan and facilitate collaborative critiques and analysis & synthesis working sessions																
	• Nork closely with other designers and development teams to ensure that customer goals																
	are met and design specifications are delivered upon																
	Designs and develops primarily internet/web pages and applications																
	•Develops proof-of-concepts and prototypes of easy-to-navigate user interfaces (UIs) that																
	consists of web pages with graphics, icons, and color schemes that are visually appealing																
	■ Researches user needs as well as potential system enhancements	User Experience and															
	•Bas familiarity to, or may actually: code, test, debug documents, and implement web	Quality Services	1	\$143.78	\$137.03	\$150.96	6 \$143.88	\$158.51	\$151.07	\$166.44	\$158.62	\$174.76	\$166.55	\$183.50	\$174.88	\$192.67	\$183.63
	applications using a variety of platforms	Manager	2	\$175.73	\$167.48	\$184.51	1 \$175.85	\$193.74	\$184.64	\$203.42	\$193.87	\$213.59	\$203.57	\$224.27	\$213.75	\$235.49	\$224.43
	■Blanning, recruiting, and facilitating the usability testing of a system																
	■ Analyzing and synthesizing the results of usability testing in order to provide	Senior UI Buisness	2	\$175.73	\$167.48	\$184.51	1 \$175.85	\$193.74	\$184.64	\$203.42	\$193.87	\$213.59	\$203.57	\$224.27	\$213.75	\$235.49	\$224.43
Interaction Designer Services	recommendations for change to a system.	Analyst	3	\$202.35	\$192.85	\$212.47	7 \$202.49	\$223.09	\$212.62	\$234.25	\$223.25	\$245.96	\$234.41	\$258.26	\$246.13	\$271.17	\$258.44
Product Manager Services	success, and continuous improvement of one or more digital products and/or platforms. The following are capabilities for this service  • Dead one or more multi-disciplinary agile delivery teams to deliver excellent new products and/or iterations to existing products to meet user needs  • Cather user requirements based on a communicable understanding of diverse audience groups  • Define and get stakeholder buy-in for product definition and delivery approach  • Dreate effective, prioritized product descriptions, and delivery plans to meet user needs in a cost-effective way  • Interpret user research in order to make the correct product decisions, noting that users do not always know what they want  • Dontinually keep abreast of changes to user habits, preferences, and behaviors across various digital platforms and their implications for successful delivery of government digital services  • Donderpin the delivery and iteration of digital services through effective analysis of qualitative and quantitative user data  • Dommunicate credibly with a wide range of digital delivery disciplines and talent.		2 3 1 2	\$202.35 \$234.30 \$202.35 \$244.95 \$292.88	\$223.30 \$192.85 \$233.45	\$246.02 \$212.47 \$257.20	2 \$234.47 7 \$202.49 0 \$245.12	\$258.32 \$223.09 \$270.06	\$246.19 \$212.62 \$257.38	\$234.25 \$283.56	\$223.25 \$258.50 \$223.25 \$270.25 \$323.12	\$284.79 \$245.96 \$297.74	\$234.41 \$283.76	\$299.03 \$258.26 \$312.63	\$284.99 \$246.13 \$297.95	\$313.98 \$271.17 \$328.26	\$299.24 \$258.44 \$312.85
Froduct Manager Services	- Bommunicate credibly with a wide range of digital delivery disciplines and talent.	r roduct ivianager	,	7232.00	7279.13	7307.32	2 7293.00	7322.03	7307.74	7555.04	7323.12	<del>-</del>	7559.20	, ,3/3./3	7550.24	7332.40	\$374.03
	Staff utilized for this type of engagement have experience serving as the security engineer of complex technology implementations in a product-centric environment. Comfortable with bridging the gap between legacy development or operations teams and working toward a shared culture and vision. Works tirelessly to ensure help developers create the most secure systems in the world while enhancing the privacy of all system users. Experience with white-																
	hat hacking and fundamental computer science concepts strongly desired.																
			1	\$239.63						\$277.40	\$264.37			+			
	The following are capabilities for this service	Cultura Consumity For i	2	\$266.25				+			\$293.75			+		+	
	•Performing security audits, risk analysis, application-level vulnerability testing, and security code reviews	Cyper Security Engineer	3	\$287.55			_			\$332.88 \$240.41	\$317.25 \$229.12					+	
	Develop and implement technical solutions to help mitigate security vulnerabilities		2	\$266.25	+		_			\$308.22	\$229.12			+	+	+	
Security Engineer Services	•Bonduct research to identify new attack vectors.	DevOps Engineer	3	\$298.20			_			\$345.20					+		\$380.86
	1	5. 5 P.5 2		7_33.20	V=0 1.20	1 7313.11	7 - 2 3 3 7 1	7525.77	7010.00	70.0.20	7525.00	7502.10	75 151 15	+300.03	7502.72	7000.0Z	, 555.50

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	Staff utilized for this type of engagement have experience serving as the manager of																
	complex technology implementations, with an eye toward constant reengineering and																
	refactoring to ensure the simplest and most elegant system possible to accomplish the																
	desired need. They also understand how to maximally leverage the open source community																
	to deploy systems on infrastructure as a service providers. Comfortable with liberally sharing knowledge across a multi-disciplinary team and working within agile methodologies.																
	A full partner in the determination of vision, objectives, and success criteria.																
	A full partiter in the determination of vision, objectives, and success criteria.																
	Primarily responsible for Architecting the overall system, by using prototyping and proof of																
	concepts, which may include:																
	• modern programming languages (e.g., Ruby, Python, Node.js) and web frameworks (e.g.,																
	Django, Rails)																
	● modern front-end web programming techniques (e.g., HTML5, CSS3, RESTful APIs) and																
	frameworks (e.g., Twitter Bootstrap, jQuery)																
	• Pelational databases (e.g., PostgreSQL), and "NoSQL" databases (e.g., Cassandra,																
	MongoDB)  • automated configuration management (e.g., Chef, Puppet, Ansible, Salt), continuous																
	integration/deployment, and continuous monitoring solutions		1	\$202.35	\$192.85	\$212.47	\$202.49	\$223.09	\$212.62	\$234.25	\$223.25	\$245.96	\$234.41	\$258.26	\$246.13	\$271.17	\$258.44
	•Dese of version control systems, specifically Git and GitHub		2	\$244.95	\$233.45				\$257.38					\$312.63	\$297.95		\$312.85
		Software Architect	3	\$292.88	\$279.13	\$307.52			\$307.74	\$339.04	\$323.12			\$373.79	\$356.24		\$374.05
	and direction, and stay on top of emerging technologies		1	\$178.39	\$170.01	\$187.31	\$178.51	\$196.67	\$187.44	\$206.51		\$216.83		\$227.67	\$216.98	\$239.06	\$227.83
	•Decomposing business and system architecture to support clean-interface multi-team		2	\$234.30	\$223.30				\$246.19					\$299.03	\$284.99		
	development	Data Caiantist	3	\$266.25	\$253.75				_					\$339.81	\$323.86		
	•Developing product roadmaps, backlogs, and measurable success criteria, and writing user stories (i.e., can establish a path to delivery for breaking down stories)	Data Scientist	2	\$319.50 \$255.60	\$304.50 \$243.60	\$335.48 \$268.38			\$335.71 \$268.57	\$369.86 \$295.89				\$407.77 \$326.22	\$388.63 \$310.90	\$428.16 \$342.53	\$408.06 \$326.45
Technical Architect Services	•©learly communicates and works with stakeholders at every level.	Data Architect	3	\$330.15	\$314.65				\$346.90								_
	The Visual Designer starts with a deep understanding of the goals of customers and the			, , , , ,	, and	70.000	700000	700000	70.000	7	700=0	, ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	700=110	7	7	*	7
	business so that they can create experiences that delight. Visual Designers will be well-																
	versed in all aspects of current visual design standards and trends and will be responsible																
	for managing project design reviews, resource planning, and execution for all project work																
	related to visual design.																
	The following are capabilities for this service																
	<ul> <li>• ② versees all visual design efforts</li> <li>• ⑤ uides, mentors, and coaches team members while leading projects to successful</li> </ul>																
	completion																
	•Develops and maintains relationships with key peers in Marketing, Branding, UX leaders, IT																
	leaders, and others to identify and plan creative solutions																
	<ul> <li>Manages external service resources and budgets for visual design</li> </ul>																
	●Ensures successful completion of all work executed by the team (on time, on budget, and																
	ensuring quality)																
	•Ensures compliance with the project management methodologies and the Project																
	Management Office processes and standards																
	•Develops, maintains, and ensures compliance of application release management, outage management and change control processes and standards																
	•Defines, creates, communicates, and manages resource plans and other required project		1	\$149.10	\$142.10	\$156.56	\$149.21	\$164.38	\$156.67	\$172.60	\$164.50	\$181.23	\$172.72	\$190.29	\$181.36	\$199.81	\$190.43
<u>Visual Designer Services</u>	documentation such as style guides and provides updates as necessary.	UI / UX Consultant	2	\$191.70	\$182.70									\$244.66			
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	Staff utilized for this type of engagement experience developing the strategy and execution																
	of content across digital channels.																
	The following are capabilities for this service																
	• Improves content creation efforts by helping to lead the research & development of																
	interactive and experiential storytelling for projects																
	• Advise how to improve the ongoing iteration of content models																
	•Eollaborate with designers and other content strategists to improve how the effectiveness																
	of digital, print, and other content is measured																
	Develop and maintain appropriate voice for produced content																
	•Advise how to streamline content production and management solutions and processes,																
	based on user research																
	<ul> <li>■ Bssign, edit, and produce content for products, services, and various projects</li> </ul>																
	• Plan and facilitate content strategy workshops and brainstorming sessions on developing																
	content and content services (including API development)																
	• Collaborate closely with developers and designers to create, test, and deploy effective																
	content marketing experiences using the Agile method of software development					_											
	•Dffer educated recommendations on how to deliver a consistent, sustainable and		2	\$175.73		\$184.51					\$193.87		\$203.57				\$224.43
	standards-driven execution of content strategy across products, services, and projects	Content Designer	3	\$202.35	\$192.85		\$202.49				\$223.25	\$245.96					\$258.44
Writer/Content	• Collaborate with content managers, writers, information architects, interaction designers,		1	\$170.40	\$162.40		\$170.52		\$179.05		\$188.00	\$207.12			\$207.27	\$228.35	
Designer/Content Strategist	developers, and content creators of all types	To also i and Maritana	2	\$197.03	\$187.78	\$206.88	\$197.16				\$217.37	\$239.49			\$239.65	\$264.03	
Services	■ Barticipate, as needed, on an Agile software development scrum teams  ■ Compare the scrum teams  ■ Compare the scrum teams	Technical Writer	3	\$251.61	\$239.79	\$264.19	\$251.78	\$277.40	\$264.37	\$291.27	\$277.59	\$305.83	\$291.47	\$321.12	\$306.04	\$337.18	\$321.35
	Complete sectors and the provide Cuber Contribute Insident Decrepance and Management continues																
	Service category to provide Cyber Security Incident Response and Management services																
	necessary to ensure personnel at all levels respond to security incidents in a way that is rapid, compliant and thoughtful.																
	rapid, compilant and thoughtful.																
	Examples of Potential Statements of work:																
	•Elassifying data stored or transmitted between computing platforms (e.g. PC, servers,																
	mainframe) and networks;																
	<ul> <li>●Provide incident response and related training;</li> </ul>																
	■Exercise/simulate incident response scenarios;  ■Exercise/simulate incident response scenarios;																
	• 24/7 incident response assistance																
	<ul> <li>         •          •          •</li></ul>																
	<ul><li>●Bolicy/procedure development;</li></ul>																
	<ul> <li>● Provide operational and analytical support related to security for computing platforms (e.g.</li> </ul>																
	PC, servers, and mainframe) and networks.																
	• ©onsultation on operational and infrastructure requirements, standards and																
	configurations																
	• Eacilitate meetings																
	• Address security and incident response issues with functional areas and management																
	• Analyze and evaluate new and emerging security technologies as well as vendor security																
	products for their applicability and feasibility of use in securing hardware/software IT and																
	telecommunications resources.																
	telecommunications resources;  • Perform security audits and/or penetration testing of IT systems and applications in the																
	• Perform security audits and/or penetration testing of IT systems and applications in the		1	\$149 10	\$142 10	\$156 56	\$149 21	\$164 38	\$156.67	\$172.60	\$164 50	\$181 23	\$172 72	\$190 29	\$181 36	\$199.81	\$190.43
Cyber Security Incident	• ■ erform security audits and/or penetration testing of IT systems and applications in the context of NIST, IRS 1075, CJIS, HIPAA and so on;		1	\$149.10 \$165.08	\$142.10 \$157.33					\$172.60 \$191.09	\$164.50 \$182.12		\$172.72 \$191.23				\$190.43 \$210.83
Cyber Security Incident Response and Management	• Perform security audits and/or penetration testing of IT systems and applications in the	Cyber Security Engineer	1 2 3	\$149.10 \$165.08 \$175.73	\$142.10 \$157.33 \$167.48	\$173.33	\$165.19	\$182.00	\$173.45	\$191.09	\$164.50 \$182.12 \$193.87	\$181.23 \$200.65 \$213.59	\$191.23	\$210.68	\$200.79	\$221.22	\$210.83

	Jortware Elective Optimization																
	This Service category to provide Information gathering and consultation regarding license																
	position to include: discovery, accounting, tracking, compliance, costs analysis and/or cost																
	projection.																
	The following are capabilities for this service																
	•Bervices may include the use of a software solution in addition to consultative services.																
	• The Supplier is able to advise and provide experienced, strategic advice through an audit																
	process.																
	• The Supplier has the ability to produce license position reports for software by merging																
	supplied software license purchase, contract and entitlement information with assets,																
	including software usage and hardware information as required.																
	• The Supplier has the ability to identify unused or infrequently used software and																
	recommend harvesting or eliminating such licenses, thus facilitating software acquisition																
	and disposal decisions that reduce costs.																
	• Supplier has the ability to provide visualizations of software license utilization.																
	<ul> <li>The Supplier has the ability to suggest alternative licensing and/or configuration</li> </ul>																
	entitlements, such as upgrade/downgrade, named versus concurrent users,																
	reassignment/right of second use, multiple versions, capacity and sub capacity, processor																
	and cores, virtual machine (VM) use rights and cloud services.																
	• The Supplier can demonstrate past experience in producing license optimization reports																
	that specific software vendors have accepted as valid license accounting.																
	● The Supplier has the ability to provide what-if analysis capabilities that would allow clients																
	to determine the impact of hardware and software changes on license position (before the																
	changes are actually made). Actions such as modifying hardware properties, moving virtual																
	machines across hosts or installation of a new software can be simulated, providing an																
	estimated license position and financial impact that reflects these changes.																
	Examples of Potential Statements of work:		1	\$247.61		\$259.99					\$273.19			\$316.02			\$316.25
	● Evaluation and consultation regarding:		2	\$287.55	\$274.05	\$301.93	\$287.75	\$317.02	\$302.14	\$332.88	\$317.25	\$349.52	\$333.11	\$366.99	\$349.76	\$385.34	\$367.25
	ocompliant and effective license utilization and maximization, especially within virtualized																
	environments (can include roadmaps)																
	oLegal considerations regarding software licensure																
	■ Evaluations may include the following software:																
	oMicrosoft Products																
	oIBM Products																
	oSAP Products																
Software License Optimization	oAdobe Products	Engagement Manager	3	\$346.13	\$329.88	\$363.43	\$346.37	¢201 60	\$363.60	\$400.60	¢201 07	\$420.72	\$400.07	\$441.75	\$421.01	\$463.84	\$442.06