

# South Dakota

Contract Usage 2016-2017



MHEC **CONTRACTS** leverage the potential volume of the region’s purchasing power, while saving entities time and money by simplifying the procurement process and negating the need to conduct a competitive sourcing event. By offering a turnkey solution with the ability to tailor the already negotiated contract to match the entity’s specific needs and requirements, MHEC contracts shift some of the negotiating power back to the entities. Additionally, because of MHEC’s statutory status, many of these contracts can also be adopted for use by K-12 districts and schools, as well as cities, states and local governments. Smaller institutions benefit from these contracts as they allow these institutions to receive some pricing and terms normally reserved for larger institutions. Committee members participate in the negotiations, sharing strategies, and tactics on dealing with specific contractual issues and vendors.

## **HARDWARE CONTRACTS Higher Education**

Black Hills State University  
Presentation College  
Sinte Gleska University  
South Dakota Board of Regents

South Dakota State University  
University of South Dakota

## **HARDWARE CONTRACTS K-12**

Sioux Falls Catholic Schools  
Winner School District 59-2

## **HARDWARE CONTRACTS Government/Other**

Black Hills Special Services Cooperative  
City of Rapid City  
South Dakota K12 Data Center  
Yankton Medical Clinic

## **SOFTWARE CONTRACTS Higher Education**

Augustana University  
Dakota State University

South Dakota Board of Regents

## **SOFTWARE CONTRACTS K-12**

Dakota Valley School District

## **SERVICES CONTRACTS**

### **K-12**

Britton-Hecla High School  
Harrisburg High School  
Yankton High School