

CIENA Discount Description and Percentage

DISC. CODES	Products	MHEC Discount
AA	Zseries - LAD and packet	36%
F	6500 (SW, photonics, MSPP, commons) 8700 commons; PLOPT C	41%
J	6500 100G & 40G optical interfaces, Waveserver, 8700, Zseries - Main list of codes PLOPT A/B	26%
K	Training Aperi Encryption sw licenses	20%
L	Packet Networking (31xx/39xx/51xx); PLOPTD, PLOPTE	49%
R	PLOPT F (100G pluggables)	67%
U	ONE Control, NMS software	40%
V	Packet Networking SFP/XFPs; 61xx; 6200	58%
X	4200 Cat B - SW, Opt. ROADM (note)	72%
Y	4200 Cat A – commons, 2150, 2110 (note)	78%

Note: The 4200 platform is going to be Manufacture Discontinued in March 2017.

Only the part codes that may be used in other non-exclusive 4200 networks are included in the proposed Dec 2016 MHEC price list.