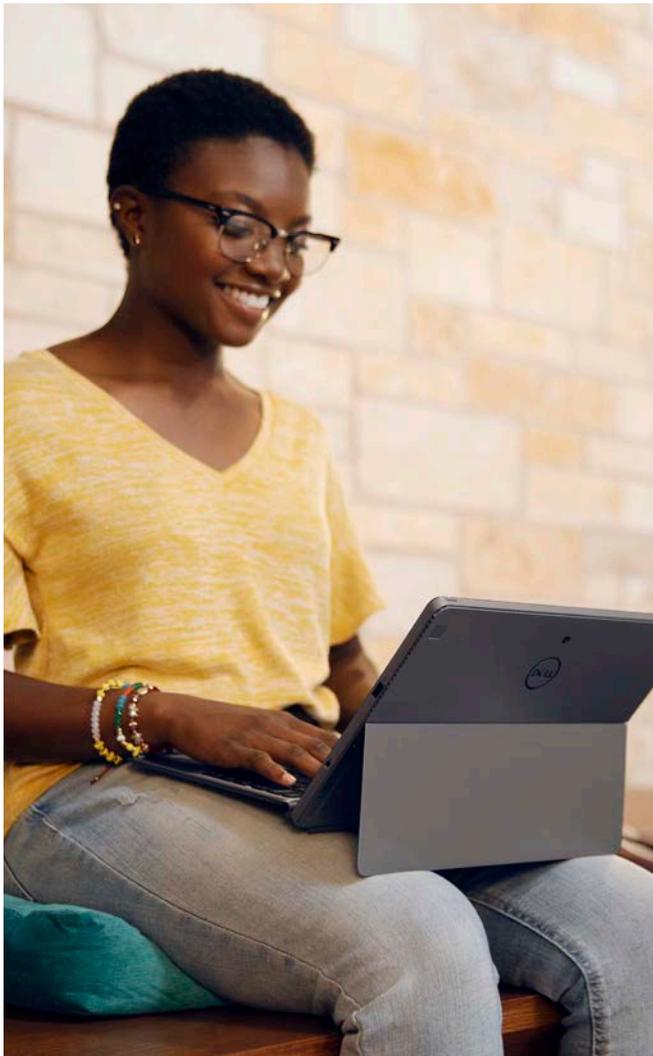




## Funding you need to fulfill your mission

Public sector agencies everywhere are rising to new challenges in order to fulfill their missions during this time of relentless change. The **nearly \$3 trillion in government stimulus funding** is critical to achieving success. These stimulus-related grants in addition to annual programs can dramatically increase an organization's capacity to leverage technology to advance their missions and impact their communities.

Considering many agencies are understaffed or lack experience with grant programs, understanding how to identify and leverage this critical funding can be difficult. The **Dell Technologies Grants Support Program** provides public sector K-12 school districts, higher education institutions, and state agencies with grants information, customized funder research, and consultation that will help develop project ideas, get technology-rich projects funded, and even expand initiatives that are already in the works.



### Top grant recipients

- K-12 Schools
- Colleges and Universities
- Libraries and Museums
- Non-profit education providers

### Types of K-12 and Higher Education grants

- 21st Century Community Learning Centers (21st CCLC)
- Education Innovation and Research Program (EIR)
- Distance Learning and Telemedicine Program (DLT)
- Strengthening Institutions Program (SIP)
- Advanced Technological Education (ATE)
- Grant Funding from 2020 CARES Act

### Project consultation

Grants tend to fund projects that address a clearly identified need, either for a specific population or a defined geographic community. In addition, fundable projects should have measurable objectives and a compelling reason for including technology as a means to achieving those objectives.

Grants Development Consultants with the **Dell Technologies Grants Support Program** work with public sector agencies, schools, and colleges to help them develop and define their projects in the context of what funders want to support.

If you already have an idea of the technology you'd like, Grants Development Consultants will help you clarify and articulate the needs the technologies will address and provide input on other elements that might further develop and strengthen your project.



## Funder research

In addition to nearly \$2.2 trillion allocated in the 2020 CARES Act, more than 5,000 grant programs are opened each year in the US, providing approximately \$500 billion dollars in funding. Of course, not all of these programs are technology-friendly, and most of them have very specific parameters that define who may receive funding and what it may be used for.

With a few specifics on your concept, **Dell Technologies Grants Support Program** consultants will develop customized reports on funding opportunities that are the best fit with the project, at no cost to you.

The reports will identify the most relevant funders, based on the your project type, your organization type (or types, in the case of a consortium project), and the geographic location where the project will be deployed. Then the consultants will review their findings with you on a conference call, scheduled at your convenience.

## Grants development support

In order to obtain funding for your technology projects, you will ultimately need to develop and submit competitive grant applications to a qualified list of funding prospects. Whatever capacity and resources customers have to dedicate to developing grant proposals, the **Dell Technologies Grants Support Program** will help you see the process through.

A range of proposal support services are available, for a fee from the Grants Office, to review, consult or provide grant writing services, if needed. Grants Development Consultants will work with you to evaluate your needs and determine the level of support that will maximize the funding you can obtain and optimize the technology you are able to purchase with the grant funds you receive.

## POWERED BY GRANTS OFFICE

To support the **Dell Technologies Grants Support Program**, Dell Technologies has engaged Grants Office, a national grants development services firm with a 18-year track record of helping public sector agencies find and secure funding for technology projects.



**GRANTS OFFICE**



To learn more about the Grants Support Program, please contact your Dell Technologies Sales Representative



Learn more about Dell Technologies K12 solutions



Learn more about Dell Technologies Higher Education solutions



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