

**EXHIBIT A – Product and Services Discount Schedule**

Midwestern Higher Education Compact (MHEC) RFP-10282021 End User Computing & Peripherals, Device Lifecycle Management Solutions, and Associated Services HP Discount Schedule		
Based on a discount off current HP US Commercial List Price	https://government.hp.com/content_detail.aspx?contentid=1678	
Notebook Products and Accessories		% DISCOUNT
Specialty Tablets; Mini Tablet, Elite Pad	Slate, Elite Pad 1xxx; Pro x2 410, Pro Tablet 408	6%
Entry-Level Notebooks	250, 255, , 430, 440, 450, 455, 4xx, x2 210	5%
Ultra-light & Tablet PCs	EliteBook 810, 820, 720, 725 x2 1011 and x2 1012	6%
Mid-Range Notebooks and Tablets	9480m, Notebook 6xx, Tablet Pro x2 612, Pro Tablet 608	10%
High-End and workstation mobility	740, 745, 750, 755, 840, 850, Z Book	14%
Notebook & Tablet PC CTO Modules	All Notebook & Tablet models	5%
Notebook & Tablet Options and Accessories	All Notebook & Tablet models	15%
Notebook Accessories - Education Software	All Notebook & Tablet models	20%
Promotions/Smart Buys	Notebook Smart Buys	0%
Mini Notebooks		% DISCOUNT
Mini Notebooks	Chromebook, ProBook 11EE	1%
OMEN Products & Accessories		% DISCOUNT
OMEN notebooks, desktops, displays and accessories	Only available through partners as authorized by HP. Not on HP US List price but discounted off HP Internet List (same as HP US List) published at hp.com.	5%
Desktop Products and Accessories		% DISCOUNT
Entry-Level & Specialty Desktops	AIO, 2xx, 4xx	3%
Mid-Range	6xx	6%
High-End, Elite	8xx, 7xx	14%
Desktop CTO Modules	All desktop product models	6%
Desktop Options and Accessories	All desktop product models	15%
Promotions/Smart Buys	Desktop Smart Buys	0%
Workstation Products and Accessories		% DISCOUNT
Entry / Value Workstations	Z1, Z2xx, Z4xx	10%
Sprout	Sprout	10%
Mid-Range Workstations	Z6xx	10%
High-End Workstations	Z8xx	12%
Workstation CTO Modules	All workstation models	10%
Workstation Options and Accessories	All workstation models	12%
Promotions/Smart Buys	Workstation Smart Buys	0%
Retail Solutions		% DISCOUNT
Retail Solutions	Retail Solutions Family, HP Digital Signage Displays	3%
Promotions/Smart Buys	Retail Solutions Smart Buys	0%



Thin Client Products and Accessories		% DISCOUNT
Thin Clients	HP Thin Client txx Family	8%
Mobile Thin Clients	Notebook t Series	8%
Thin Client Options and Accessories	All thin client models	8%
Promotions/Smart Buys	Thin Client Smart Buys	0%
Monitors		% DISCOUNT
Flat Panel Monitors, Workstation Monitors	Flat Panel Monitors, Workstation Monitors	3%
Monitor Options and Accessories	Monitor Options and Accessories	8%
Promotions/Smart Buys	Monitor Smart Buys	0%
Print & Imaging		% DISCOUNT
Printers	All HP All-in-One, Multifunction, LaserJet, Inkjet, Models including the Edgeline series	25%
Printers	Large Format	10%
3D Printers	<p>ONLY the HP Product Lines that are included in this offer include:</p> <ul style="list-style-type: none"> • GI00 3D Plastics Solution Services & 3DaaS • VG00 3D Plastics Prototyping HW • VI00 3D Plastics Production HW • VJ00 3D Prototype Powder & Supplies • VK00 3D Production Powder & Supplies • IA00 3D Software & Subscriptions • IB00 3D E2E Solutions <p>Products only available through the following partners utilizing TD SYNEX: MasterGraphics; NovaStar; Hawk Ridge Systems</p>	1%
Scanners	Scanners	27%
Printer Options & Accessories	All HP Printer Models	25%
Supplies	Inkjet Supplies	20%
Supplies	DesignJet Supplies	30%
Supplies	LaserJet Supplies	25%
Promotions/Smart Buys		0%
Services		% DISCOUNT
Care Pack Services	HP PC & Print	20%
Enhanced Care Pack Services	Workstations	20%
Terms and Conditions		
<p>HP series product transitions will be automatically updated in the above categories as determined by HP. HP reserves the right to introduce new product families with different discount structures as approved by MHEC.</p>		