Efforts are guided by your institutional peers, chief information officers, technical experts, and IT procurement professionals who are forward-leaning, strategic thinkers that can run IT well and contribute to broader conversations on the role of technology in higher education.

WHO IS ELIGIBLE?
- Higher Education: Public & not-for-profit private
- Non-Profit Organizations: Education-related only
- K-12 Districts & Schools
- State Governments
- Cities, Counties & Local Subdivisions
- Non-MHEC States

HOW DOES MHECtech WORK?
- Thought Leadership: Our Technologies Committee members are educational technology experts and trusted sources who inspire innovative ideas, work collaboratively to prioritize those ideas, and volunteer their time to turn these ideas into reality.
- Pre-Negotiated Contracts: We’ve developed a competitive and extensive RFP process designed to save our members time and money while making it easier to purchase technology needs.
- Recognized Leaders: for the advancement of educational technology planning
- Strategic Planning: MHECtech continually develops strategic programs that provide easier and quicker access to technology hardware, software, and services.
- Purchasing Power: We leverage the combined volume of as many campuses in our member states to reach favorable agreements with technology vendors.

WHAT’S AVAILABLE?
- Computers & Hardware
- Software
- Mobile Device Management
- Printers & Peripherals
- Support & Services
- Data & Voice Networking
- Cloud Services
- Seim Solutions
- E-Transcripts
- Time & Cost Savings

MHEC Technologies Committee

Visit mhectech.org/contracts to learn about our hardware, software, and service contracts.

Contact Nathan Sorensen at 612-677-2767 or nathans@mhec.org with questions regarding eligibility, contracting authority, or contract terms.
WE ARE AN INNOVATIVE TECHNOLOGY SOLUTION PROVIDER
understands MHECtech initiatives and how eligible entities can leverage MHEC contracts

OUR TECHNOLOGY SOLUTION CAN MEET YOUR NEEDS
- higher education solution-oriented, innovative BIG ideas
- flexible options to meet business requirements
- designed to be adaptable as the technology evolves

WE ARE CONSIDERED FOR AN AWARD FROM MHEC
- responsive proposal meeting each requirement
- a go-to market strategy with executive sponsorship
- negotiate terms and conditions, licensing, and pricing

OUR SOLUTION WILL CHANGE AND ADAPT WITH THE MARKETPLACE
- generate the best quality and economic value
- transparent products, services, and guarantees
- strong R&D and an educated salesforce

MHEC PROCURS INFORMATION TECHNOLOGY
- fair and open public competitive bidding process
- prepared and evaluated by subject-matter experts
- award based on criteria and applicable law

MHEC ENTERS INTO MASTER AGREEMENTS
- defined eligible entities
- negotiated terms and conditions, licensing, and pricing
- ability to amend to conform to entity’s specific needs

ONE-STOP SHOP
- MHEC enters into master agreements
- one-stop shop

MHEC MANAGES THE CONTRACT
- vendor management and business reviews
- education and awareness
- contract compliance and performance

A TURN-KEY SOLUTION WITH OPTIONS
- integrates easily with institutions procurement process
- flexible contract for amending terms and negotiating additional discounts
- generates the best quality and economic value to fit my needs

VENDOR AND ENTITY ESTABLISH DIRECT RELATIONSHIP

MHEC is a legislatively established interstate compact with BROAD CONTRACTING AUTHORITY serving as a LEAD PUBLIC AGENCY on behalf of our MEMBER STATES in collaboration with a committee of SUBJECT-MATTER EXPERTS.

I CHECKED MHECTECH.ORG AND MY ENTITY IS ELIGIBLE
- work directly with vendor
- no additional membership requirements
- minimum discount pricing

MY PEERS EVALUATED AND VALIDATED THIS SOLUTION
- provides input from beginning to end from higher education CIOs, technical experts, and IT procurement

A SIMPLIFIED PROCUREMENT PROCESS SAVES TIME & MONEY
- access to contracts awarded through full and open competition
- expedites procurement process
- minimizes burden on administrative resources

VIEW CURRENT RFPs AT MHEC.ORG

CHECK YOUR ELIGIBILITY AT MHECTECH.ORG