

# Technology Contracts

[MHECTECH.ORG](http://MHECTECH.ORG)

Vendor	Contract #	Terms	Contract Highlights	Regions*	Eligible Entities
Computers					
Dell	MHEC-07012015 Code Number 99AGZ	July 1, 2015, through June 30, 2022.	Tiered discount guarantees off of Dell Public Sector pricing for hardware solutions, network, wireless, software, support, and related services.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
HP Enterprise	MHEC-10012015	October 1, 2015, through June 30, 2022.	Tiered discount guarantees off list price for hardware, network, wireless, and related services.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
HP Inc.	MHEC-06012015	June 1, 2015, through June 30, 2022.	Tiered discount guarantees off list price for desktops, laptops, tablet devices, and printers.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Lenovo (United States) Inc.	MHEC-10272015	October 27, 2015, through December 31, 2022.	Tiered discounts guarantees off Lenovo's Commercial Pricing for desktops, laptops, tablets, and related services.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Lenovo Global Technology (United States) Inc.	MHEC-06302017	June 27, 2017, though December 31, 2022.	Tiered discounts guarantees off Lenovo's Commercial Price server and storage hardware and related services.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Oracle	MHEC US- OMA-1164550	February 5, 2018, through February 5, 2021, and may be renewed for four additional one-year terms.	Tiered discount guarantees off Oracle's commercial pricing for system hardware and software, support, consulting, and training.	MHEC NEBHE SREB WICHE	Higher Education

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Software					
CommVault from Arrow Electronics	MHEC-06152017	October 27, 2017, through June 30, 2020, and may be renewed for two additional one-year terms.	Tiered discount guarantees off list price including 15 - 20% on software and 23% for maintenance and support.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Corel Corporation	MHEC-01312014	January 31, 2014, through February 1, 2020, and may be renewed for one additional one-year term.	Discount guarantee of 12% on perpetual Transactional licenses for design, print, media, and web creative software. MHEC Creative Pack available based on Student FTE's for Education Site Licensing and Maintenance. A School Rebate program is also available.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Micro Focus (Novell)	Collaborative Member Addendum to Academic License Agreement	June 30, 2014, and mutually renewed annually.	Discount guarantee of 22% for Workstation licenses and 46% for Employee FTE method. Requires signed Addendum to Academic License Agreement, completion of Novell/MHEC Higher Education Collaborative Worksheet, and payment to MHEC annual collaborative fee.	MHEC	Higher Education
Oracle	MHEC US-OMA-1164550	February 5, 2018, through February 5, 2021, and may be renewed for four additional one-year terms.	Tiered discount guarantees off Oracle's commercial pricing for licenses, support, cloud services, consulting, and training.	MHEC NEBHE SREB WICHE	Higher Education
SAS Institute	MHEC-011014	November 17, 2014, through November 30, 2021.	Tiered licensing options for Administrative, Teaching, and Research packages; including a ceiling pricing for the first year fee and renewal fee; plus 60% off SAS Academic Training.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools
VMware from Arrow Electronics	MHEC-021213	December 2, 2013, through November 30, 2020.	Tiered discount guarantees off VMware's Academic and Commercial Pricing including 19% on Training, 17% on Licensing, 5% on Hybrid Cloud Services, and 3% for Support (including renewals) and consulting services.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government

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Printers and Peripherals					
Xerox	MHEC-05012018	July 1, 2018, through June 30, 2021, and may be renewed for four additional one-year terms.	Printers, multi-function devices, equipment leasing, maintenance and support, managed services, and workflow automation..	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Data and Networking					
Alcatel-Lucent from Dice Communications, Inc.	MHEC-04152016	February 10, 2016, through June 30, 2020.	Tiered discount guarantees off of Alcatel-Lucent published pricing for network hardware, maintenance, support, and service.	MHEC	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Ciena from Walker and Associates, Inc.	MHEC-02262015	February 26, 2015, through March 31, 2022.	Discount tiered pricing for converged packet optical, packet networking, software- defined networking, network functions virtualization, software management, and related services.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Dell	MHEC-07012015 Code Number 99AGZ	July 1, 2015, through June 30, 2022.	Tiered discount guarantees off of Dell Public Sector pricing for hardware solutions, network, wireless, software, support, and related services.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
HP Enterprise	MHEC-10012015	October 1, 2015, through June 30, 2022.	Tiered discount guarantees off list price for hardware, network, wireless, and related services.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government

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Security Event and Information Management					
Micro Focus (Novell)	Collaborative Member Addendum to Academic License Agreement	June 30, 2014, and mutually renewed annually.	Discount guarantee of 22% for Workstation licenses and 46% for Employee FTE method. Requires signed Addendum to Academic License Agreement, completion of Novell/MHEC Higher Education Collaborative Worksheet, and payment to MHEC annual collaborative fee.	MHEC	Higher Education
Services					
Info-Tech Research Group	MHEC-130214	February 20, 2013, through December 31, 2020.	Named seat memberships for Advisory, CIO Counselor, Reference, and Web Access. Research and advisory services include: analyst inquiries, consultative services, diagnostic programs, on-site workshops, and online research.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools Cities, Counties, and Local Subdivisions State Government
Parchment	MHEC-01272014	January 27, 2014, through January 28, 2021.	Discount guarantee for basic and premium transcription services including: state participation fee and subscription services; or combination of state fee and entity fee; or per entity fee.	MHEC NEBHE SREB WICHE	Higher Education K-12 Districts and Schools State Government

\* Eligible entities includes public and private not-for-profits within the following regions:

Midwestern Higher Education Compact (MHEC): Member states are Illinois, Indiana, Iowa, Kansas, Michigan, Minnesota, Missouri, Nebraska, North Dakota, Ohio, South Dakota, and Wisconsin.

New England Board of Higher Education (NEBHE): Member states are: Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island, and Vermont.

Southern Regional Education Board (SREB): Member states are Alabama, Arkansas, Delaware, Florida, Georgia, Kentucky, Louisiana, Maryland, Mississippi, North Carolina, Oklahoma, South Carolina, Tennessee, Texas, Virginia, and West Virginia.

Western Interstate Commission for Higher Education (WICHE): Member states are Alaska, Arizona, California, Colorado, Hawaii, Idaho, Montana, Nevada, New Mexico, North Dakota, Oregon, South Dakota, Utah, Washington, and Wyoming. (The Dakotas are members of both MHEC and WICHE.)