

Nathan Jay Sorensen

From: Nathan Jay Sorensen
Sent: Thursday, August 27, 2020 12:58 PM
To: Ken.Pascutoi@dell.com
Cc: Preethi.Pillaipakkam@dell.com; Cyndi Radel (Cyndi_Radel@Dell.com)
Subject: Dell Technologies - MHEC Letter of Intent to Award a Contract

Dear Ken,

Pursuant to the criteria set forth in MHEC's Virtualization & Data Center Modernization (MHEC-RFP-03092020), the selection committee may make a recommendation to negotiate a contract with the successful bidder. This letter is notification that the Midwestern Higher Education Compact intends to enter into contract negotiations with Dell Technologies.

A master agreement will be issued contingent upon completion of successful negotiation of the licensing, terms, conditions, and pricing of the solicitation referenced above. We are asking Dell Technologies to use the existing agree upon terms in the MHEC-07012015 contract, the proposed solution from the MHEC-RFP-03092020 proposal, and submit a draft for review. The Compact's goal is to establish a master agreement by December 2020.

To preserve the integrity of this process, all who are involved, either directly or indirectly, must keep all aspects of the process and proposals confidential, until after the award is final and the master agreement is fully executed. Submission and inquiries should be addressed to Nathan Sorensen (nathans@mhec.org), 612-677-2767.

Thank you for your continued interest in responding to the needs of the Compact's member states.

Sincerely,

Nathan

N. Jay Sorensen, MBA
Director of Government Contracts
Midwestern Higher Education Compact
Phone: 612-677-2767
www.mhec.org

Nathan Jay Sorensen

From: Nathan Jay Sorensen
Sent: Thursday, August 27, 2020 12:58 PM
To: Mary.reuss@hpe.com
Cc: stacey.pierce@hpe.com; Spolec, Amanda; Purser, Traci
Subject: HPE - MHEC Letter of Intent to Award a Contract

Dear Mary,

Pursuant to the criteria set forth in MHEC's Virtualization & Data Center Modernization (MHEC-RFP-03092020), the selection committee may make a recommendation to negotiate a contract with the successful bidder. This letter is notification that the Midwestern Higher Education Compact intends to enter into contract negotiations with Hewlett Packard Enterprise (HPE).

A master agreement will be issued contingent upon completion of successful negotiation of the licensing, terms, conditions, and pricing of the solicitation referenced above. We are asking HPE to use the existing agree upon terms in the MHEC-10012015 contract, the proposed solution from the MHEC-RFP-03092020 proposal, and submit a draft for review. The Compact's goal is to establish a master agreement by December 2020.

To preserve the integrity of this process, all who are involved, either directly or indirectly, must keep all aspects of the process and proposals confidential, until after the award is final and the master agreement is fully executed. Submission and inquiries should be addressed to Nathan Sorensen (nathans@mhec.org), 612-677-2767.

Thank you for your continued interest in responding to the needs of the Compact's member states.

Sincerely,

Nathan

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Nathan Jay Sorensen

From: Nathan Jay Sorensen
Sent: Tuesday, December 1, 2020 2:11 PM
To: Savitt, Hollie
Subject: Presidio - MHEC Letter of Intent to Award a Contract

Dear Hollie,

Pursuant to the criteria set forth in MHEC's Virtualization & Data Center Modernization (MHEC-RFP-03092020), the selection committee may make a recommendation to negotiate a contract with the successful bidder. This letter is notification that the Midwestern Higher Education Compact intends to enter into contract negotiations with Presidio.

MHEC will draft a master agreement and issued contingent upon completion of successful negotiation of the licensing, terms, conditions, and pricing of the solicitation referenced above. The Compact's goal is to establish a master agreement by February 2021.

To preserve the integrity of this process, all who are involved, either directly or indirectly, must keep all aspects of the process and proposals confidential, until after the award is final and the master agreement is fully executed. Submission and inquiries should be addressed to Nathan Sorensen (nathans@mhec.org), 612-677-2767.

Thank you for your continued interest in responding to the needs of the Compact's member states.

Sincerely,

Nathan

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